



# MONTHLY MEMBERSHIP PROGRESS REPORT

District 16 L

Results as of: 12/31/2017

GMT: MAHESH CHITNIS

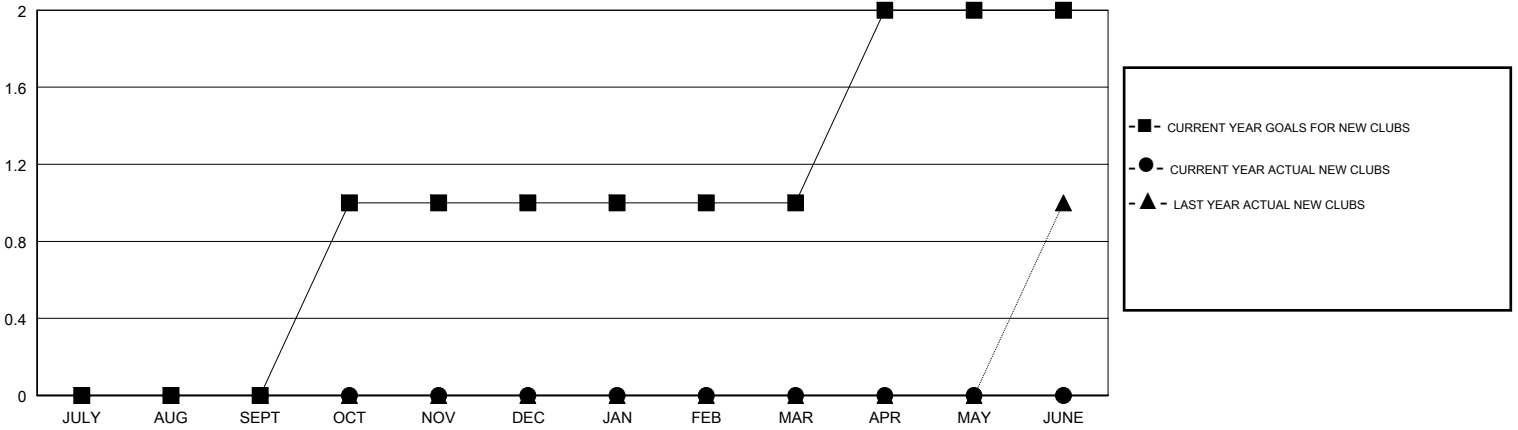
LOCATION NEW JERSEY

GMT CA

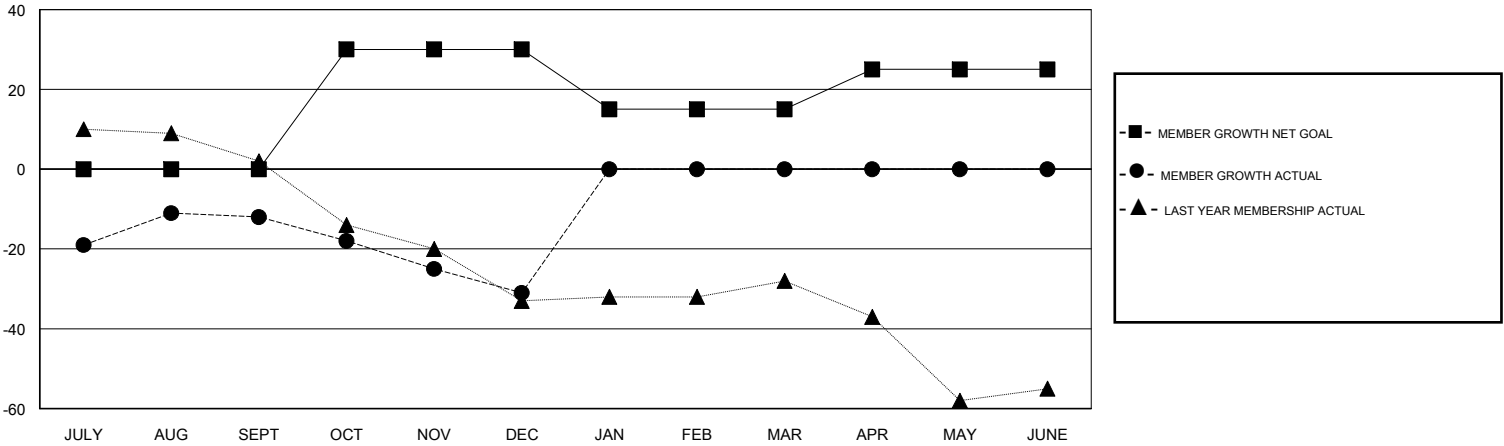
| Clubs                 |               |           |               |
|-----------------------|---------------|-----------|---------------|
| RESULTS FOR 2017-2018 |               |           |               |
| QUARTER               | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS |
| JULY/AUG/SEPT         | 0             | 0         | 0             |
| OCT/NOV/DEC           | 1             | 0         | 0             |
| JAN/FEB/MAR           | 0             | 0         | 0             |
| APR/MAY/JUNE          | 1             | 0         | 0             |

| Members               |                        |                      |  |
|-----------------------|------------------------|----------------------|--|
| RESULTS FOR 2017-2018 |                        |                      |  |
| QUARTER               | MEMBER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL (including transfers) |
| JULY/AUG/SEPT         | 0                      | 47                   | 48   |
| OCT/NOV/DEC           | 30                     | 26                   | 44   |
| JAN/FEB/MAR           | -15                    | 0                    | 0  |
| APR/MAY/JUNE          | 10                     | 0                    | 0  |

GOALS AND ACTUAL NEW CLUBS CUMULATIVE



GOALS AND ACTUAL MEMBERS CUMULATIVE



|                  |
|------------------|
| DROPPED CLUBS: 0 |
|------------------|

24 CLUBS OF 66 ADDED 1 OR MORE NEW MEMBERS

| GENDER DISTRIBUTION                    |                |
|--|----------------|
| MALE                                   | 1,161 (70.71%) |
| FEMALE                                 | 481 (29.29%)   |
| Women Percentage Fiscal Year Goal: 29% |                |

| DROPPED MEMBERS |           |
|-----------------|-----------|
| DECEASED        | 2         |
| CLUB CANCELLED  | 0         |
| OTHER           | 90        |
| <b>TOTAL</b>    | <b>92</b> |

[CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA](#)

|                                 |     |
|---------------------------------|-----|
| TOTAL FAMILY UNIT MEMBERS       | 264 |
| FAMILY MEMBERS PAYING HALF DUES | 138 |